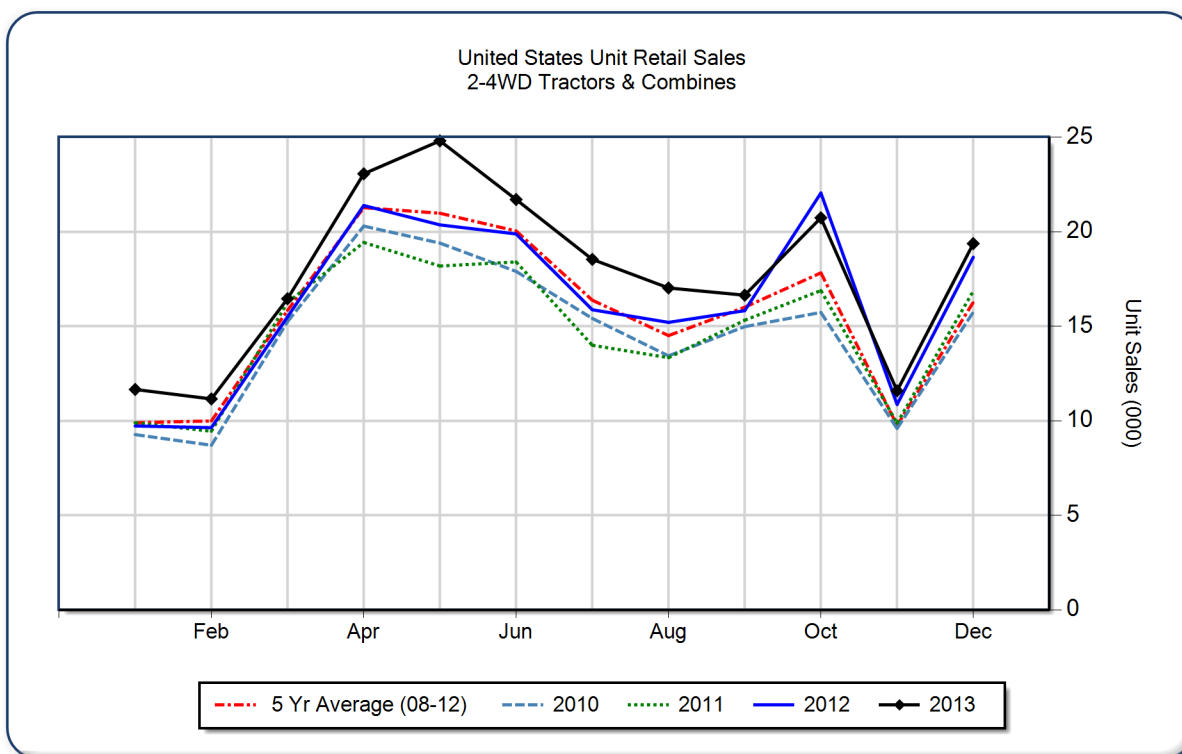


December 2013 Flash Report United States Unit Retail Sales

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	December			YTD - December			Beginning Inventory Dec 2013
	2013	2012	%Chg	2013	2012	%Chg	
2WD Farm Tractors							
< 40 HP	6,725	7,388	-9.0	100,685	92,313	9.1	61,200
40 < 100 HP	6,189	5,703	8.5	57,120	54,219	5.4	29,839
100+ HP	4,345	3,877	12.1	37,275	31,699	17.6	12,257
Total 2WD Farm Tractors	17,259	16,968	1.7	195,080	178,231	9.5	103,296
4WD Farm Tractors	836	766	9.1	6,908	6,933	-0.4	1,844
Total Farm Tractors	18,095	17,734	2.0	201,988	185,164	9.1	105,140
Self-Prop Combines	1,279	920	39.0	10,765	9,807	9.8	1,717



These data are, in part, estimates that are subject to revisions when final detailed data become available. Because of the seasonal nature of the industry, comparisons of monthly data from one period to another should be done with extreme caution. These data represent the machines in each product category being sold at retail in the fifty states and District of Columbia by most, but not all, of the manufacturers.

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