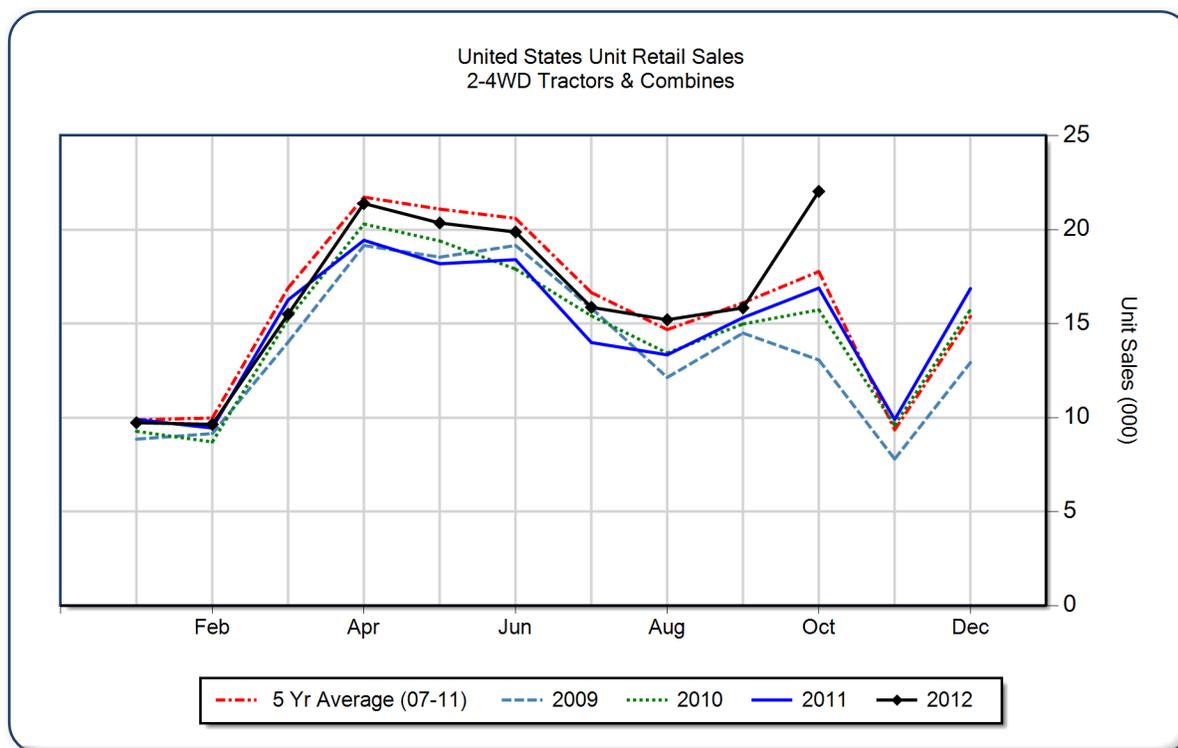


## October 2012 Flash Report United States Unit Retail Sales

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	October			YTD - October			Beginning Inventory Oct 2012
	2012	2011	%Chg	2012	2011	%Chg	
<b>2WD Farm Tractors</b>							
< 40 HP	8,532	6,483	31.6	80,485	73,848	9.0	53,941
40 < 100 HP	5,735	4,687	22.4	45,151	41,626	8.5	25,632
100+ HP	4,820	3,585	34.4	25,744	22,191	16.0	9,306
<b>Total 2WD Farm Tractors</b>	<b>19,087</b>	<b>14,755</b>	<b>29.4</b>	<b>151,380</b>	<b>137,665</b>	<b>10.0</b>	<b>88,879</b>
<b>4WD Farm Tractors</b>	<b>1,182</b>	<b>918</b>	<b>28.8</b>	<b>5,678</b>	<b>5,069</b>	<b>12.0</b>	<b>1,854</b>
<b>Total Farm Tractors</b>	<b>20,269</b>	<b>15,673</b>	<b>29.3</b>	<b>157,058</b>	<b>142,734</b>	<b>10.0</b>	<b>90,733</b>
<b>Self-Prop Combines</b>	<b>1,768</b>	<b>1,218</b>	<b>45.2</b>	<b>8,383</b>	<b>8,438</b>	<b>-0.7</b>	<b>2,088</b>



*These data are, in part, estimates that are subject to revisions when final detail data become available. Because of the seasonal nature of the industry, comparisons of monthly data from one period to another should be done with extreme caution. These data represent most, but not all, of the manufacturers in each product category being sold at retail in the fifty states and District of Columbia.*

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