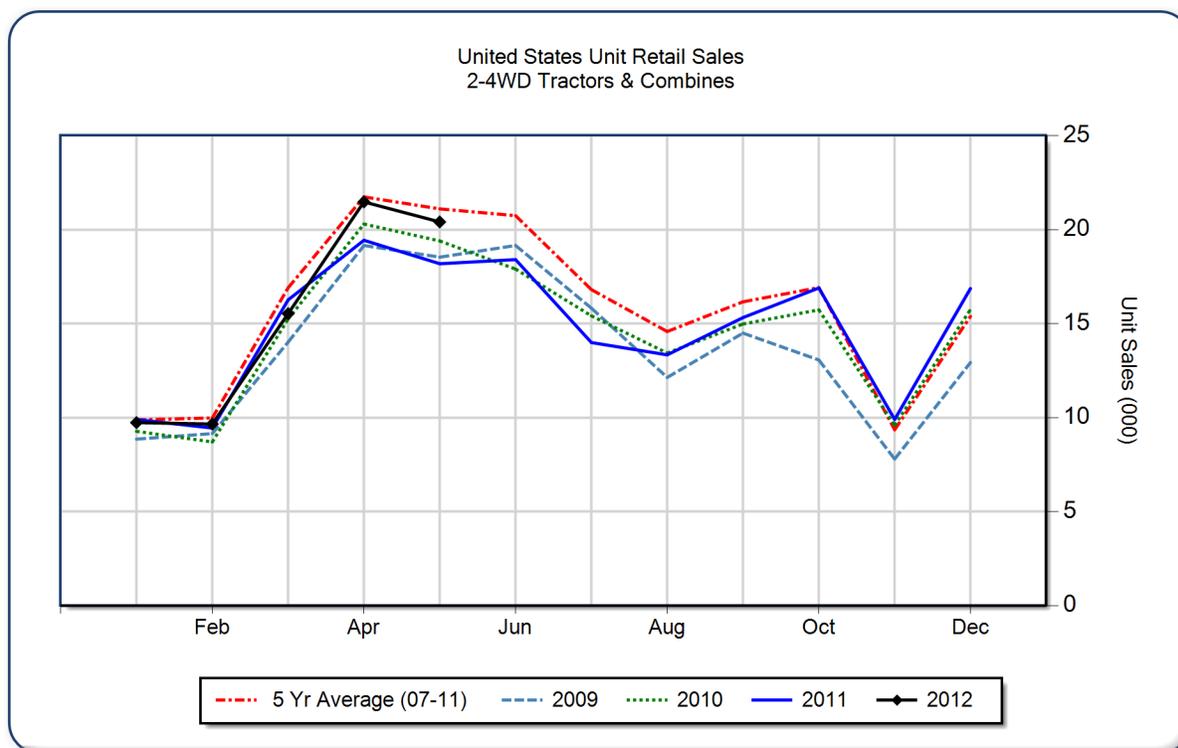


May 2012 Flash Report United States Unit Retail Sales

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	May			YTD - May			Beginning Inventory May 2012
	2012	2011	%Chg	2012	2011	%Chg	
2WD Farm Tractors							
< 40 HP	11,647	10,862	7.2	39,219	36,711	6.8	57,187
40 < 100 HP	5,381	4,486	20.0	21,411	19,643	9.0	25,052
100+ HP	2,429	1,897	28.0	11,389	10,866	4.8	6,409
Total 2WD Farm Tractors	19,457	17,245	12.8	72,019	67,220	7.1	88,648
4WD Farm Tractors	430	408	5.4	2,368	2,389	-0.9	1,077
Total Farm Tractors	19,887	17,653	12.7	74,387	69,609	6.9	89,725
Self-Prop Combines	523	534	-2.1	2,421	3,618	-33.1	1,317



These data are, in part, estimates that are subject to revisions when final detail data become available. Because of the seasonal nature of the industry, comparisons of monthly data from one period to another should be done with extreme caution. These data represent most, but not all, of the manufacturers in each product category being sold at retail in the fifty states and District of Columbia.

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