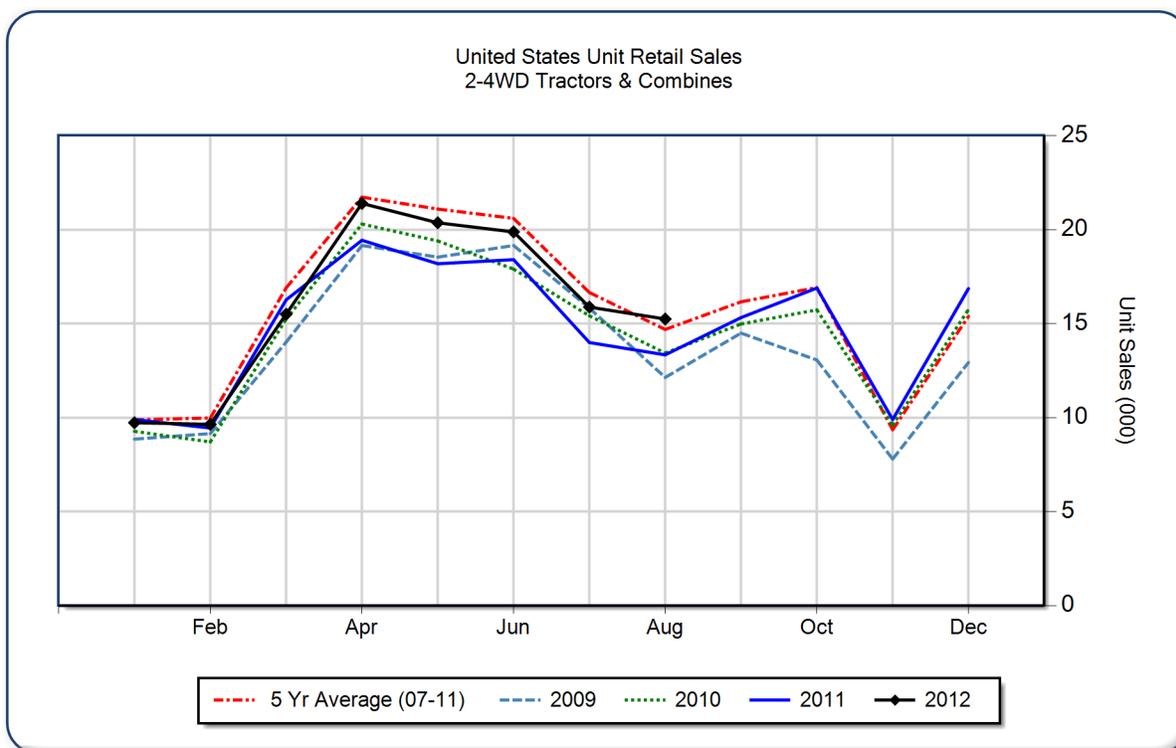


August 2012 Flash Report United States Unit Retail Sales

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	August			YTD - August			Beginning Inventory Aug 2012
	2012	2011	%Chg	2012	2011	%Chg	
2WD Farm Tractors							
< 40 HP	7,246	6,477	11.9	64,913	60,426	7.4	52,965
40 < 100 HP	4,123	3,703	11.3	35,379	32,906	7.5	24,350
100+ HP	2,256	1,783	26.5	18,264	16,163	13.0	8,302
Total 2WD Farm Tractors	13,625	11,963	13.9	118,556	109,495	8.3	85,617
4WD Farm Tractors	522	350	49.1	3,820	3,504	9.0	1,482
Total Farm Tractors	14,147	12,313	14.9	122,376	112,999	8.3	87,099
Self-Prop Combines	1,099	1,026	7.1	5,263	5,966	-11.8	1,888



These data are, in part, estimates that are subject to revisions when final detail data become available. Because of the seasonal nature of the industry, comparisons of monthly data from one period to another should be done with extreme caution. These data represent most, but not all, of the manufacturers in each product category being sold at retail in the fifty states and District of Columbia.

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