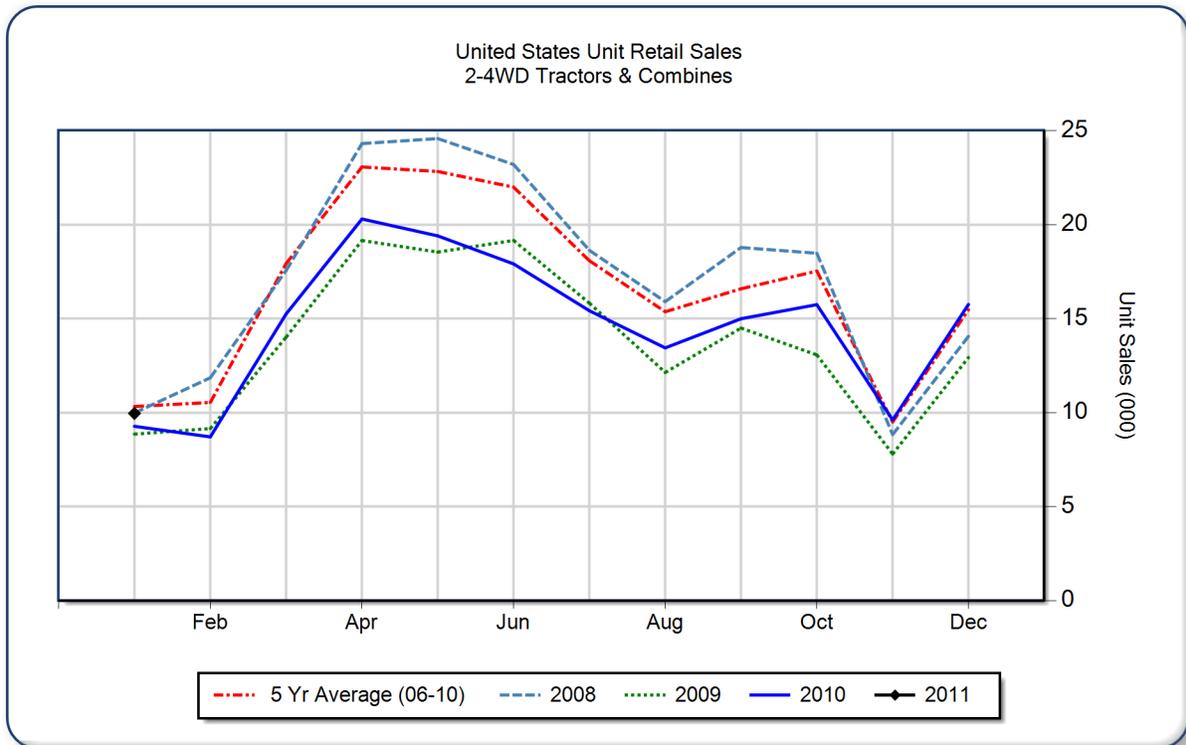




January 2011 Flash Report United States Unit Retail Sales

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| | January | | | YTD - January | | | Beginning Inventory Jan 2011 |
|--------------------------------|--------------|--------------|-------------|---------------|--------------|-------------|---------------------------------|
| | 2011 | 2010 | %Chg | 2011 | 2010 | %Chg | |
| 2WD Farm Tractors | | | | | | | |
| < 40 HP | 3,297 | 3,263 | 1.0 | 3,297 | 3,263 | 1.0 | 52,721 |
| 40 < 100 HP | 3,213 | 2,801 | 14.7 | 3,213 | 2,801 | 14.7 | 21,756 |
| 100+ HP | 2,105 | 2,366 | -11.0 | 2,105 | 2,366 | -11.0 | 6,452 |
| Total 2WD Farm Tractors | 8,615 | 8,430 | 2.2 | 8,615 | 8,430 | 2.2 | 80,929 |
| 4WD Farm Tractors | 449 | 260 | 72.7 | 449 | 260 | 72.7 | 978 |
| Total Farm Tractors | 9,064 | 8,690 | 4.3 | 9,064 | 8,690 | 4.3 | 81,907 |
| Self-Prop Combines | 891 | 580 | 53.6 | 891 | 580 | 53.6 | 1,527 |



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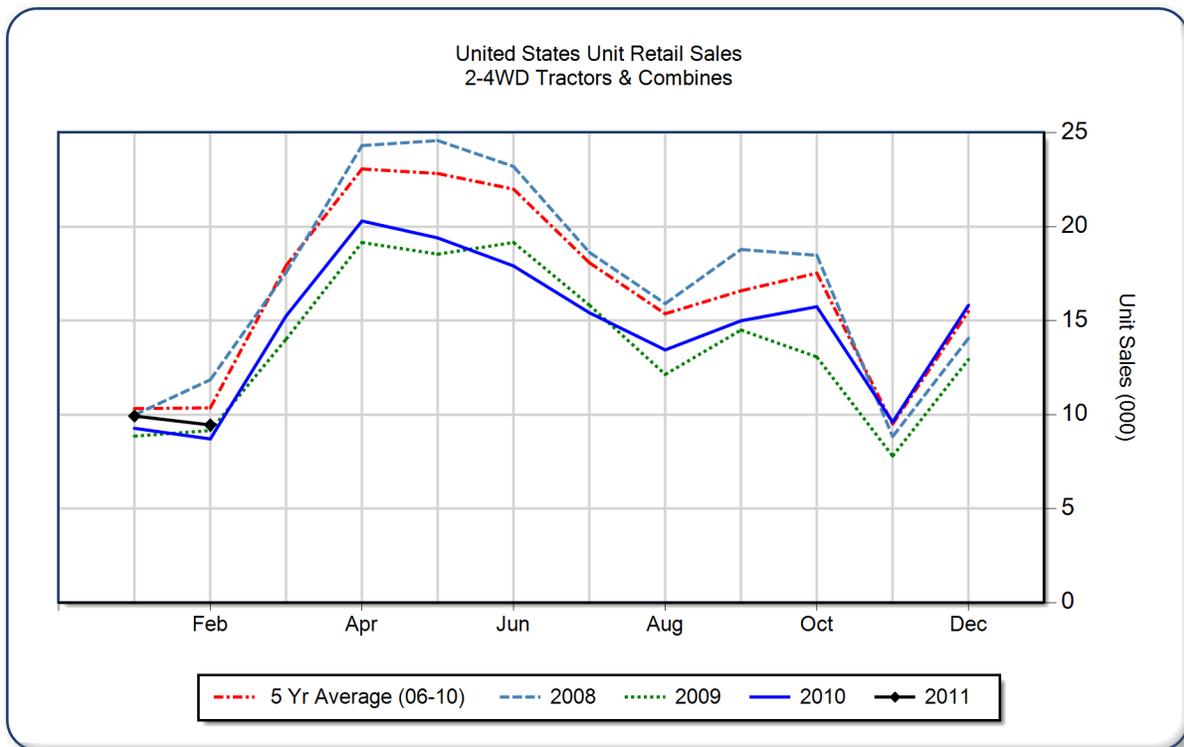




February 2011 Flash Report United States Unit Retail Sales

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| | February | | | YTD - February | | | Beginning Inventory Feb 2011 |
|--------------------------------|--------------|--------------|-------------|----------------|---------------|-------------|------------------------------|
| | 2011 | 2010 | %Chg | 2011 | 2010 | %Chg | |
| 2WD Farm Tractors | | | | | | | |
| < 40 HP | 4,051 | 3,747 | 8.1 | 7,320 | 7,010 | 4.4 | 54,037 |
| 40 < 100 HP | 2,773 | 2,375 | 16.8 | 5,983 | 5,176 | 15.6 | 22,272 |
| 100+ HP | 1,575 | 1,737 | -9.3 | 3,680 | 4,103 | -10.3 | 5,767 |
| Total 2WD Farm Tractors | 8,399 | 7,859 | 6.9 | 16,983 | 16,289 | 4.3 | 82,076 |
| 4WD Farm Tractors | 377 | 373 | 1.1 | 826 | 633 | 30.5 | 878 |
| Total Farm Tractors | 8,776 | 8,232 | 6.6 | 17,809 | 16,922 | 5.2 | 82,954 |
| Self-Prop Combines | 673 | 473 | 42.3 | 1,564 | 1,053 | 48.5 | 1,372 |



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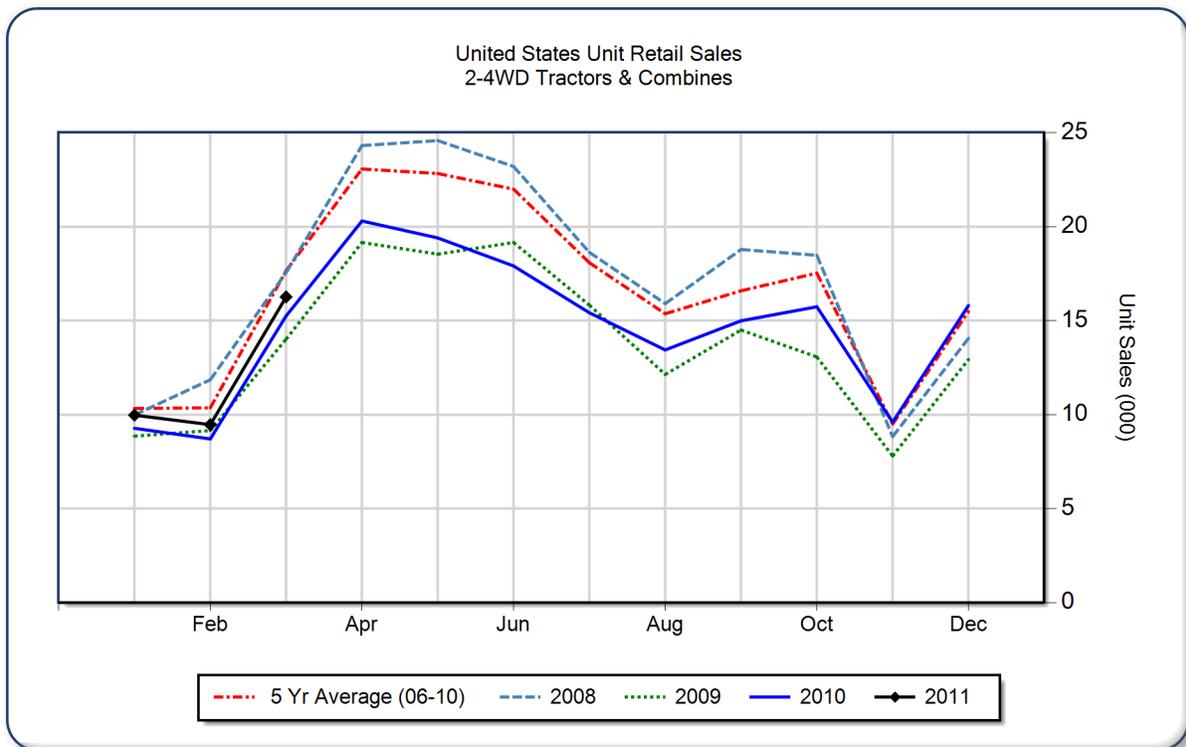




March 2011 Flash Report United States Unit Retail Sales

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| | March | | | YTD - March | | | Beginning Inventory Mar 2011 |
|--------------------------------|---------------|---------------|-------------|---------------|---------------|-------------|---------------------------------|
| | 2011 | 2010 | %Chg | 2011 | 2010 | %Chg | |
| 2WD Farm Tractors | | | | | | | |
| < 40 HP | 8,144 | 7,667 | 6.2 | 15,516 | 14,677 | 5.7 | 56,851 |
| 40 < 100 HP | 4,427 | 3,849 | 15.0 | 10,417 | 9,025 | 15.4 | 23,258 |
| 100+ HP | 2,422 | 2,554 | -5.2 | 6,105 | 6,657 | -8.3 | 5,706 |
| Total 2WD Farm Tractors | 14,993 | 14,070 | 6.6 | 32,038 | 30,359 | 5.5 | 85,815 |
| 4WD Farm Tractors | 508 | 557 | -8.8 | 1,334 | 1,190 | 12.1 | 954 |
| Total Farm Tractors | 15,501 | 14,627 | 6.0 | 33,372 | 31,549 | 5.8 | 86,769 |
| Self-Prop Combines | 761 | 622 | 22.3 | 2,325 | 1,675 | 38.8 | 1,555 |



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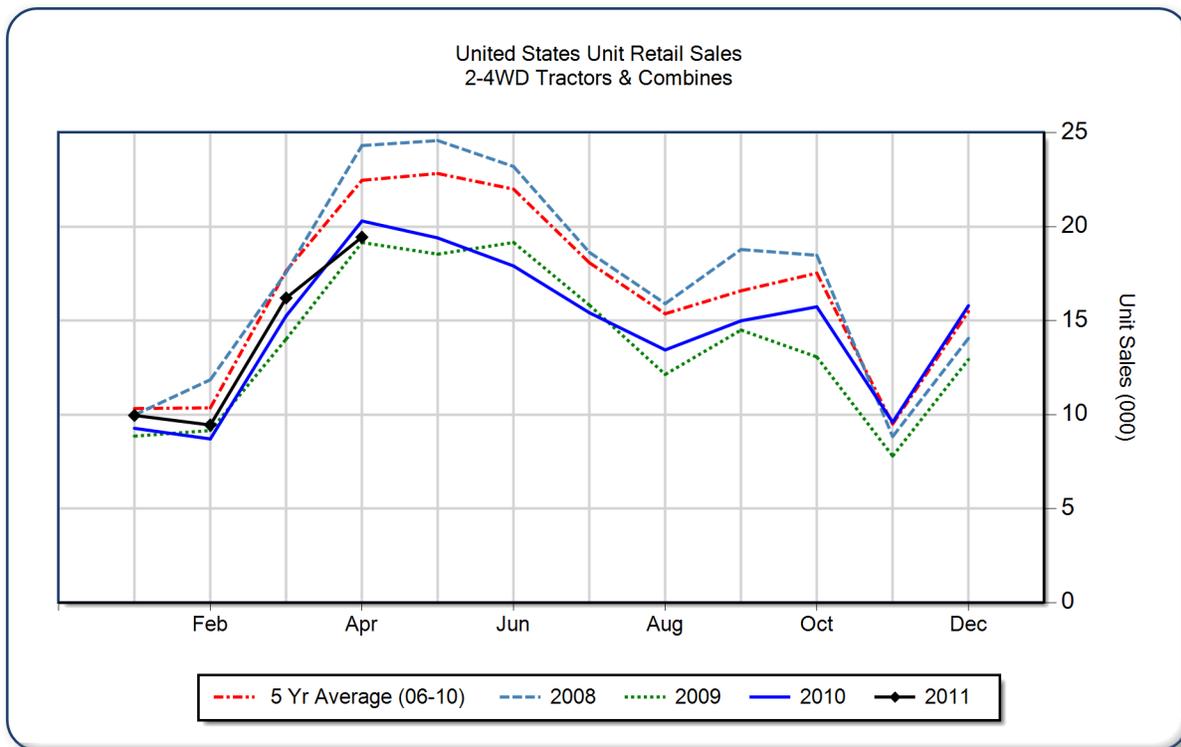
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April 2011 Flash Report United States Unit Retail Sales

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| | April | | | YTD - April | | | Beginning Inventory Apr 2011 |
|--------------------------------|---------------|---------------|-------------|---------------|---------------|-------------|---------------------------------|
| | 2011 | 2010 | %Chg | 2011 | 2010 | %Chg | |
| 2WD Farm Tractors | | | | | | | |
| < 40 HP | 10,320 | 11,523 | -10.4 | 25,820 | 26,200 | -1.5 | 57,809 |
| 40 < 100 HP | 4,824 | 4,966 | -2.9 | 15,174 | 13,991 | 8.5 | 24,050 |
| 100+ HP | 2,881 | 2,655 | 8.5 | 8,983 | 9,312 | -3.5 | 6,221 |
| Total 2WD Farm Tractors | 18,025 | 19,144 | -5.8 | 49,977 | 49,503 | 1.0 | 88,080 |
| 4WD Farm Tractors | 651 | 524 | 24.2 | 1,984 | 1,714 | 15.8 | 886 |
| Total Farm Tractors | 18,676 | 19,668 | -5.0 | 51,961 | 51,217 | 1.5 | 88,966 |
| Self-Prop Combines | 764 | 632 | 20.9 | 3,088 | 2,307 | 33.9 | 1,527 |



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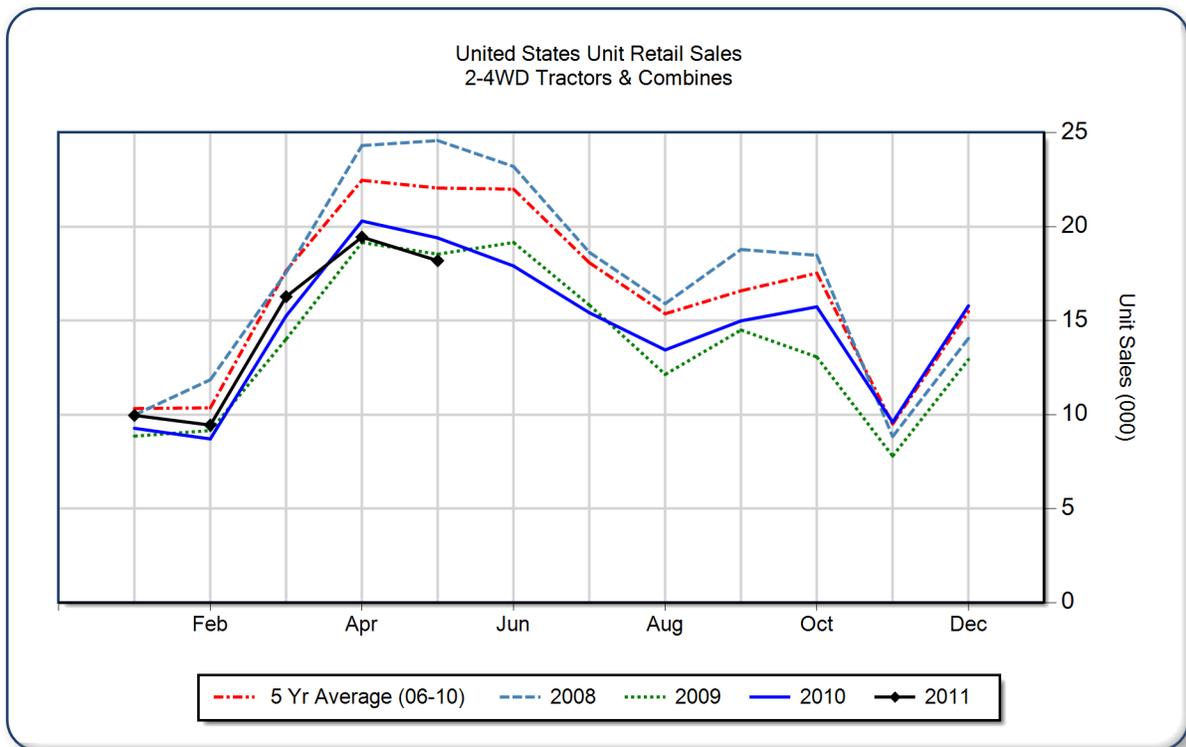
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May 2011 Flash Report United States Unit Retail Sales

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| | May | | | YTD - May | | | Beginning Inventory May 2011 |
|--------------------------------|---------------|---------------|--------------|---------------|---------------|-------------|---------------------------------|
| | 2011 | 2010 | %Chg | 2011 | 2010 | %Chg | |
| 2WD Farm Tractors | | | | | | | |
| < 40 HP | 10,836 | 11,486 | -5.7 | 36,707 | 37,685 | -2.6 | 55,622 |
| 40 < 100 HP | 4,509 | 4,965 | -9.2 | 19,703 | 18,956 | 3.9 | 23,622 |
| 100+ HP | 1,901 | 2,003 | -5.1 | 10,882 | 11,315 | -3.8 | 6,025 |
| Total 2WD Farm Tractors | 17,246 | 18,454 | -6.5 | 67,292 | 67,956 | -1.0 | 85,269 |
| 4WD Farm Tractors | 408 | 345 | 18.3 | 2,392 | 2,059 | 16.2 | 777 |
| Total Farm Tractors | 17,654 | 18,799 | -6.1 | 69,684 | 70,015 | -0.5 | 86,046 |
| Self-Prop Combines | 535 | 601 | -11.0 | 3,623 | 2,908 | 24.6 | 1,312 |



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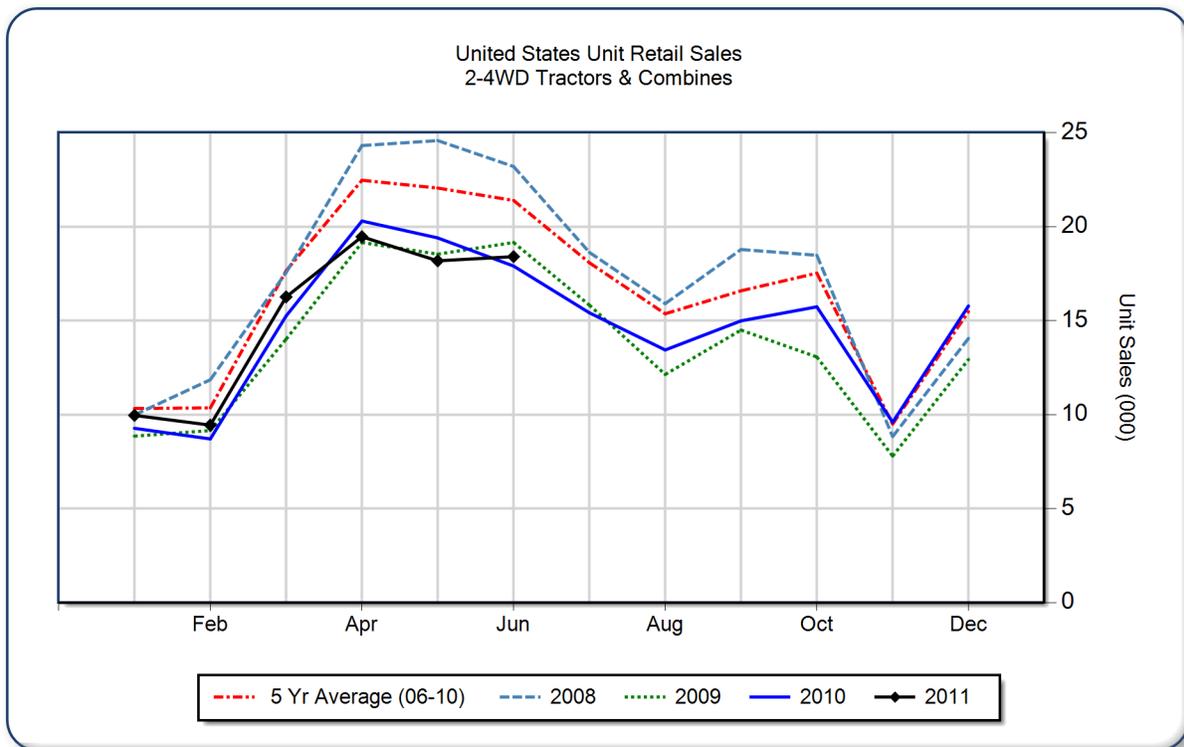
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June 2011 Flash Report United States Unit Retail Sales

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| | June | | | YTD - June | | | Beginning Inventory Jun 2011 |
|--------------------------------|---------------|---------------|--------------|---------------|---------------|------------|---------------------------------|
| | 2011 | 2010 | %Chg | 2011 | 2010 | %Chg | |
| 2WD Farm Tractors | | | | | | | |
| < 40 HP | 10,516 | 9,381 | 12.1 | 47,237 | 47,066 | 0.4 | 52,296 |
| 40 < 100 HP | 5,339 | 5,215 | 2.4 | 25,032 | 24,171 | 3.6 | 23,387 |
| 100+ HP | 1,717 | 1,908 | -10.0 | 12,593 | 13,223 | -4.8 | 5,671 |
| Total 2WD Farm Tractors | 17,572 | 16,504 | 6.5 | 84,862 | 84,460 | 0.5 | 81,354 |
| 4WD Farm Tractors | 365 | 492 | -25.8 | 2,757 | 2,551 | 8.1 | 901 |
| Total Farm Tractors | 17,937 | 16,996 | 5.5 | 87,619 | 87,011 | 0.7 | 82,255 |
| Self-Prop Combines | 468 | 909 | -48.5 | 4,090 | 3,817 | 7.2 | 1,128 |



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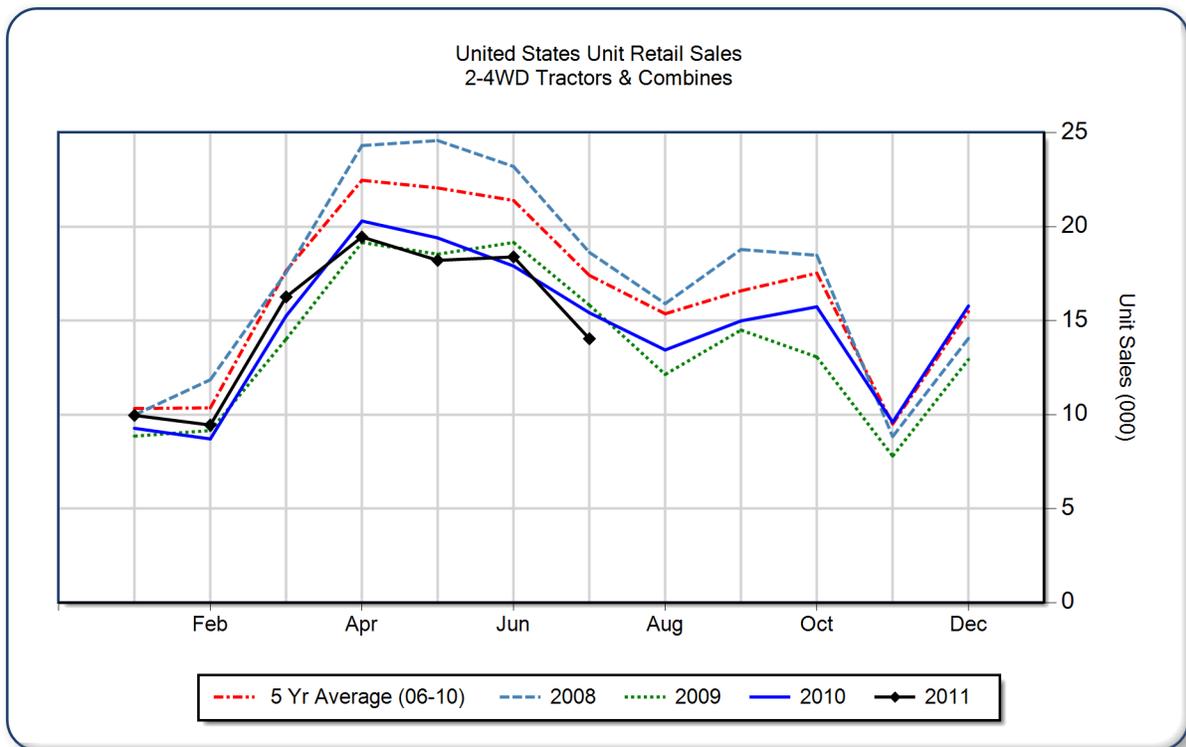
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July 2011 Flash Report United States Unit Retail Sales

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| | July | | | YTD - July | | | Beginning Inventory Jul 2011 |
|--------------------------------|---------------|---------------|--------------|----------------|----------------|-------------|---------------------------------|
| | 2011 | 2010 | %Chg | 2011 | 2010 | %Chg | |
| 2WD Farm Tractors | | | | | | | |
| < 40 HP | 6,713 | 7,573 | -11.4 | 53,992 | 54,639 | -1.2 | 49,179 |
| 40 < 100 HP | 4,237 | 4,604 | -8.0 | 29,245 | 28,775 | 1.6 | 22,588 |
| 100+ HP | 1,828 | 1,658 | 10.3 | 14,411 | 14,881 | -3.2 | 6,163 |
| Total 2WD Farm Tractors | 12,778 | 13,835 | -7.6 | 97,648 | 98,295 | -0.7 | 77,930 |
| 4WD Farm Tractors | 403 | 395 | 2.0 | 3,159 | 2,946 | 7.2 | 1,003 |
| Total Farm Tractors | 13,181 | 14,230 | -7.4 | 100,807 | 101,241 | -0.4 | 78,933 |
| Self-Prop Combines | 856 | 1,187 | -27.9 | 4,944 | 5,004 | -1.2 | 1,414 |



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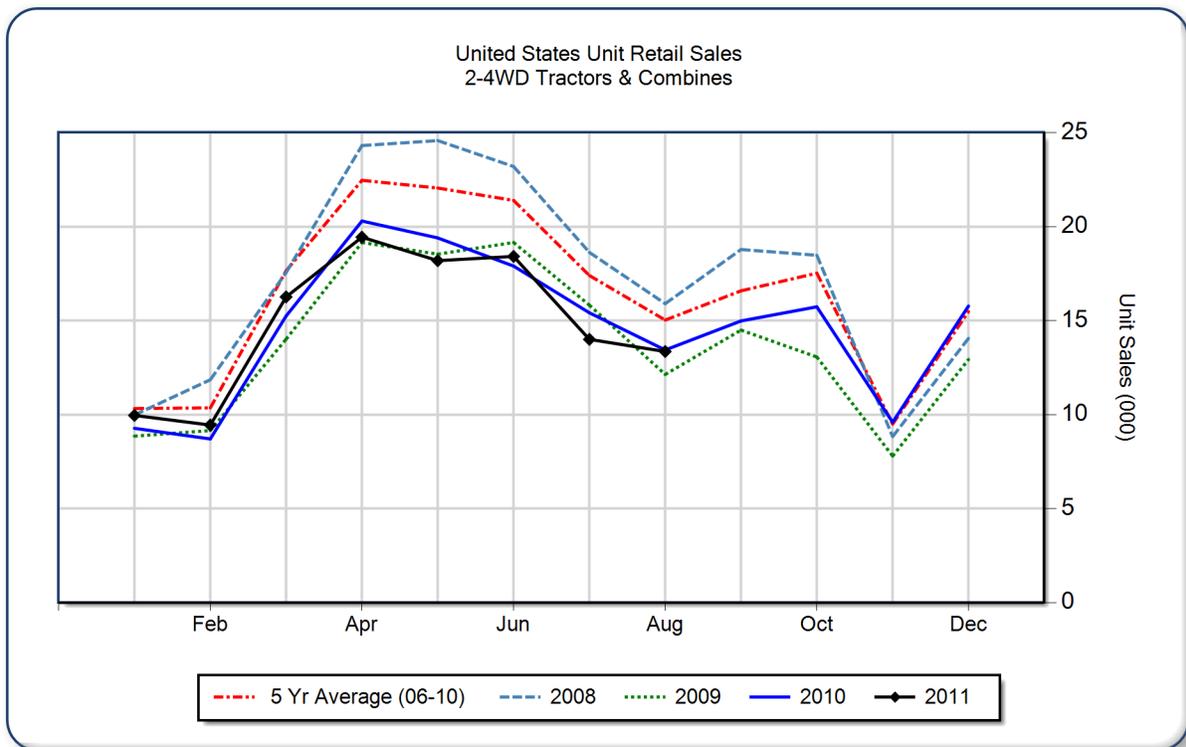




August 2011 Flash Report United States Unit Retail Sales

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| | August | | | YTD - August | | | Beginning Inventory Aug 2011 |
|--------------------------------|---------------|---------------|--------------|----------------|----------------|-------------|------------------------------|
| | 2011 | 2010 | %Chg | 2011 | 2010 | %Chg | |
| 2WD Farm Tractors | | | | | | | |
| < 40 HP | 6,467 | 6,491 | -0.4 | 60,462 | 61,130 | -1.1 | 48,890 |
| 40 < 100 HP | 3,697 | 3,728 | -0.8 | 32,924 | 32,502 | 1.3 | 22,546 |
| 100+ HP | 1,801 | 1,646 | 9.4 | 16,195 | 16,526 | -2.0 | 6,695 |
| Total 2WD Farm Tractors | 11,965 | 11,865 | 0.8 | 109,581 | 110,158 | -0.5 | 78,131 |
| 4WD Farm Tractors | 364 | 381 | -4.5 | 3,521 | 3,327 | 5.8 | 1,256 |
| Total Farm Tractors | 12,329 | 12,246 | 0.7 | 113,102 | 113,485 | -0.3 | 79,387 |
| Self-Prop Combines | 1,027 | 1,192 | -13.8 | 5,969 | 6,196 | -3.7 | 1,863 |



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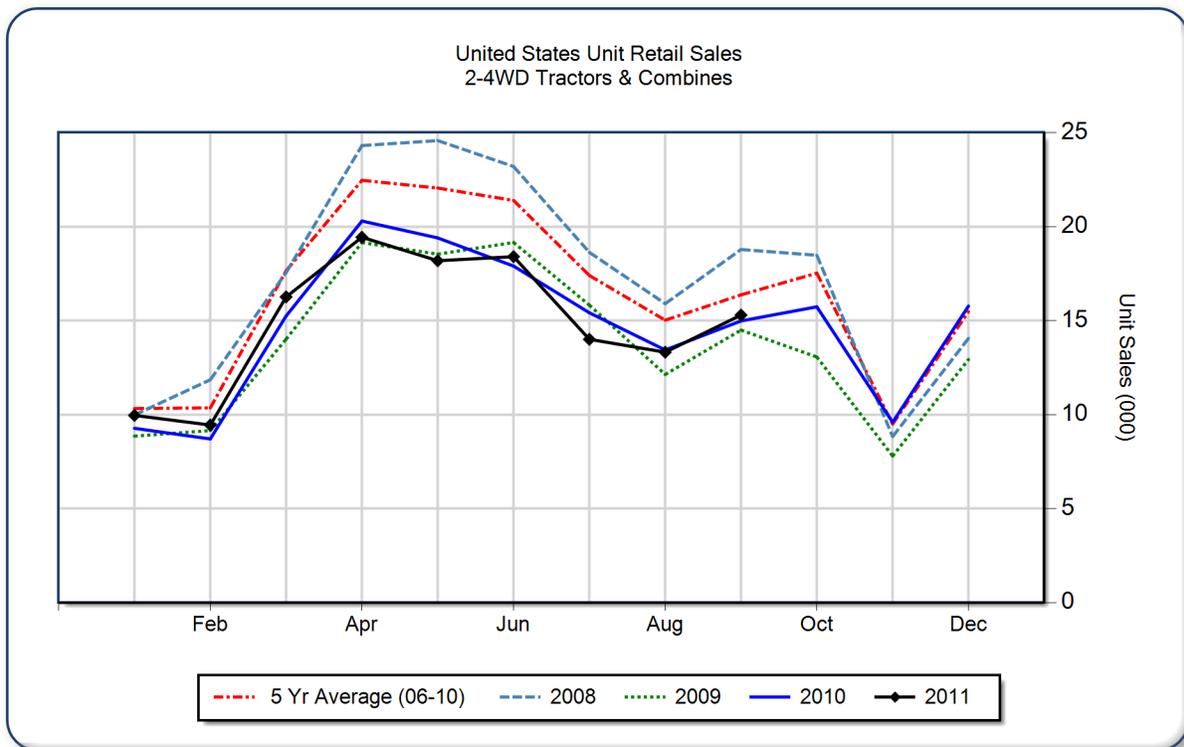
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September 2011 Flash Report United States Unit Retail Sales

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| | September | | | YTD - September | | | Beginning Inventory Sep 2011 |
|--------------------------------|---------------|---------------|--------------|-----------------|----------------|-------------|------------------------------|
| | 2011 | 2010 | %Chg | 2011 | 2010 | %Chg | |
| 2WD Farm Tractors | | | | | | | |
| < 40 HP | 6,899 | 6,767 | 2.0 | 67,347 | 67,897 | -0.8 | 48,468 |
| 40 < 100 HP | 4,041 | 3,823 | 5.7 | 36,944 | 36,325 | 1.7 | 23,024 |
| 100+ HP | 2,451 | 2,301 | 6.5 | 18,627 | 18,827 | -1.1 | 7,226 |
| Total 2WD Farm Tractors | 13,391 | 12,891 | 3.9 | 122,918 | 123,049 | -0.1 | 78,718 |
| 4WD Farm Tractors | 648 | 591 | 9.6 | 4,169 | 3,918 | 6.4 | 1,427 |
| Total Farm Tractors | 14,039 | 13,482 | 4.1 | 127,087 | 126,967 | 0.1 | 80,145 |
| Self-Prop Combines | 1,256 | 1,501 | -16.3 | 7,224 | 7,696 | -6.1 | 1,947 |



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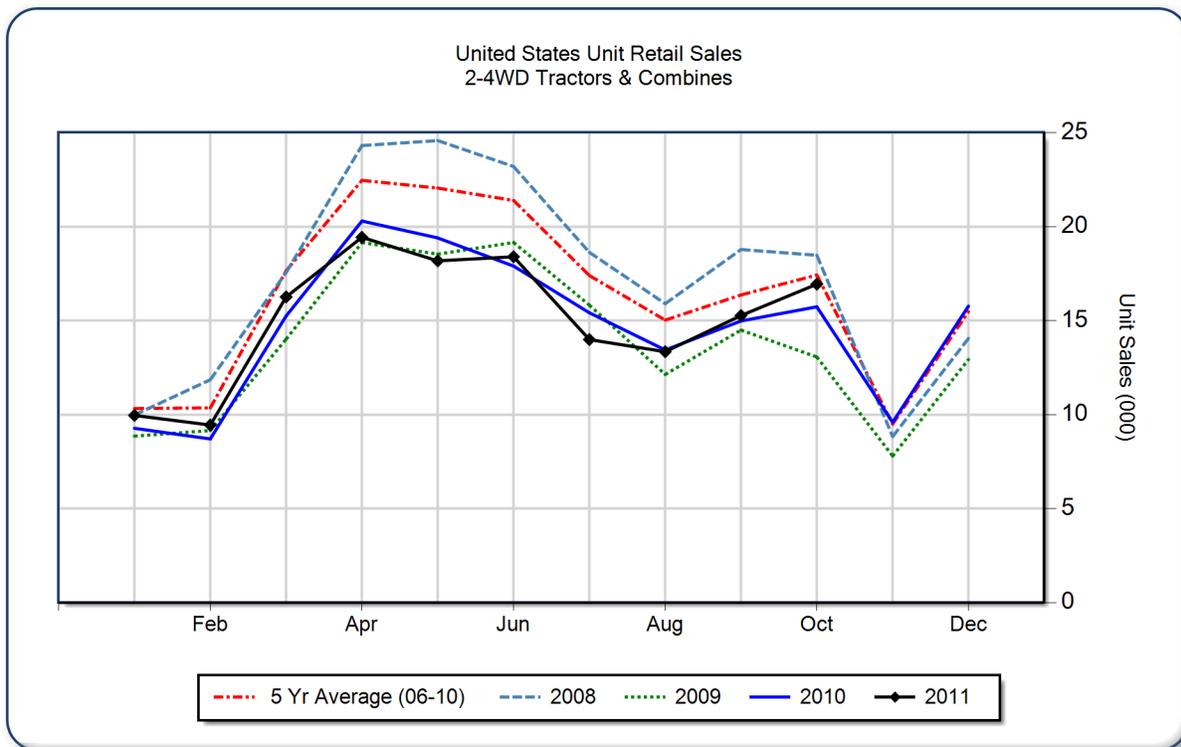
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October 2011 Flash Report United States Unit Retail Sales

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| | October | | | YTD - October | | | Beginning Inventory Oct 2011 |
|--------------------------------|---------------|---------------|-------------|----------------|----------------|-------------|------------------------------|
| | 2011 | 2010 | %Chg | 2011 | 2010 | %Chg | |
| 2WD Farm Tractors | | | | | | | |
| < 40 HP | 6,496 | 5,956 | 9.1 | 73,832 | 73,853 | 0.0 | 47,394 |
| 40 < 100 HP | 4,702 | 4,227 | 11.2 | 41,637 | 40,551 | 2.7 | 23,136 |
| 100+ HP | 3,598 | 3,518 | 2.3 | 22,219 | 22,345 | -0.6 | 7,537 |
| Total 2WD Farm Tractors | 14,796 | 13,701 | 8.0 | 137,688 | 136,749 | 0.7 | 78,067 |
| 4WD Farm Tractors | 923 | 924 | -0.1 | 5,090 | 4,842 | 5.1 | 1,448 |
| Total Farm Tractors | 15,719 | 14,625 | 7.5 | 142,778 | 141,591 | 0.8 | 79,515 |
| Self-Prop Combines | 1,221 | 1,110 | 10.0 | 8,443 | 8,806 | -4.1 | 2,052 |



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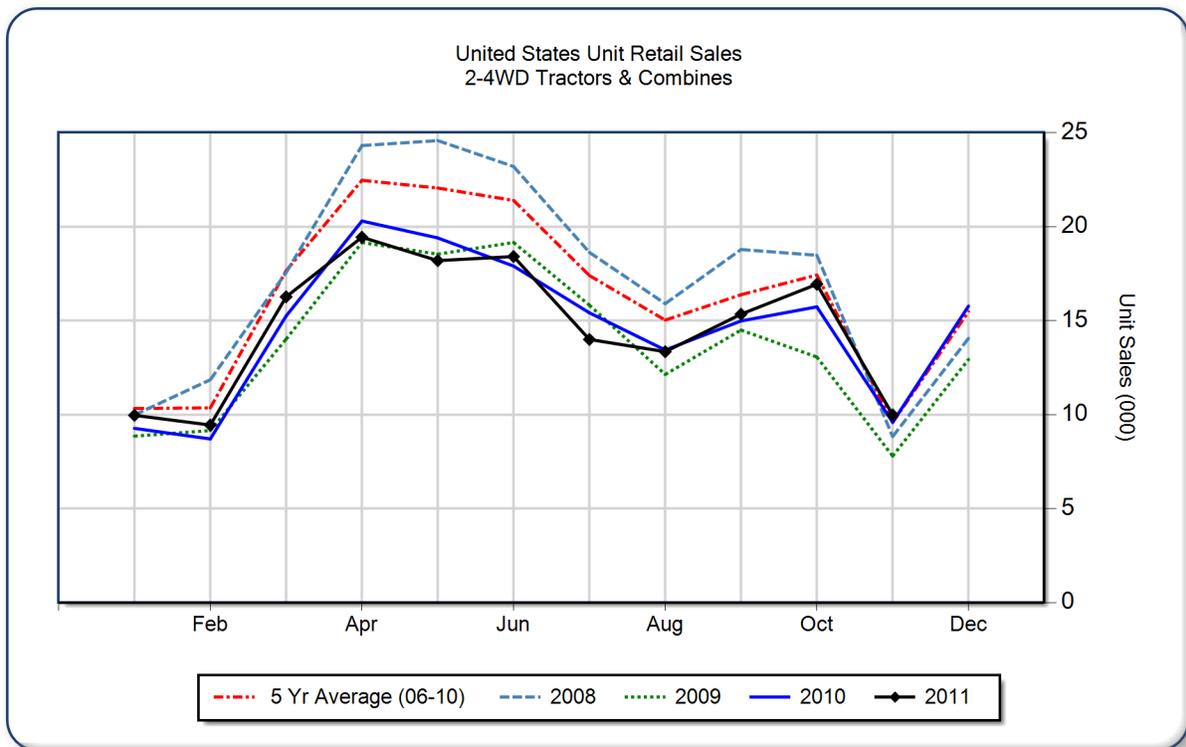
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November 2011 Flash Report United States Unit Retail Sales

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| | November | | | YTD - November | | | Beginning Inventory Nov 2011 |
|--------------------------------|--------------|--------------|-------------|----------------|----------------|-------------|---------------------------------|
| | 2011 | 2010 | %Chg | 2011 | 2010 | %Chg | |
| 2WD Farm Tractors | | | | | | | |
| < 40 HP | 4,249 | 4,244 | 0.1 | 78,188 | 78,094 | 0.1 | 48,609 |
| 40 < 100 HP | 2,869 | 2,802 | 2.4 | 44,547 | 43,352 | 2.8 | 23,096 |
| 100+ HP | 1,956 | 1,685 | 16.1 | 24,161 | 24,029 | 0.5 | 6,982 |
| Total 2WD Farm Tractors | 9,074 | 8,731 | 3.9 | 146,896 | 145,475 | 1.0 | 78,687 |
| 4WD Farm Tractors | 380 | 316 | 20.3 | 5,456 | 5,158 | 5.8 | 1,072 |
| Total Farm Tractors | 9,454 | 9,047 | 4.5 | 152,352 | 150,633 | 1.1 | 79,759 |
| Self-Prop Combines | 532 | 545 | -2.4 | 8,973 | 9,351 | -4.0 | 1,203 |



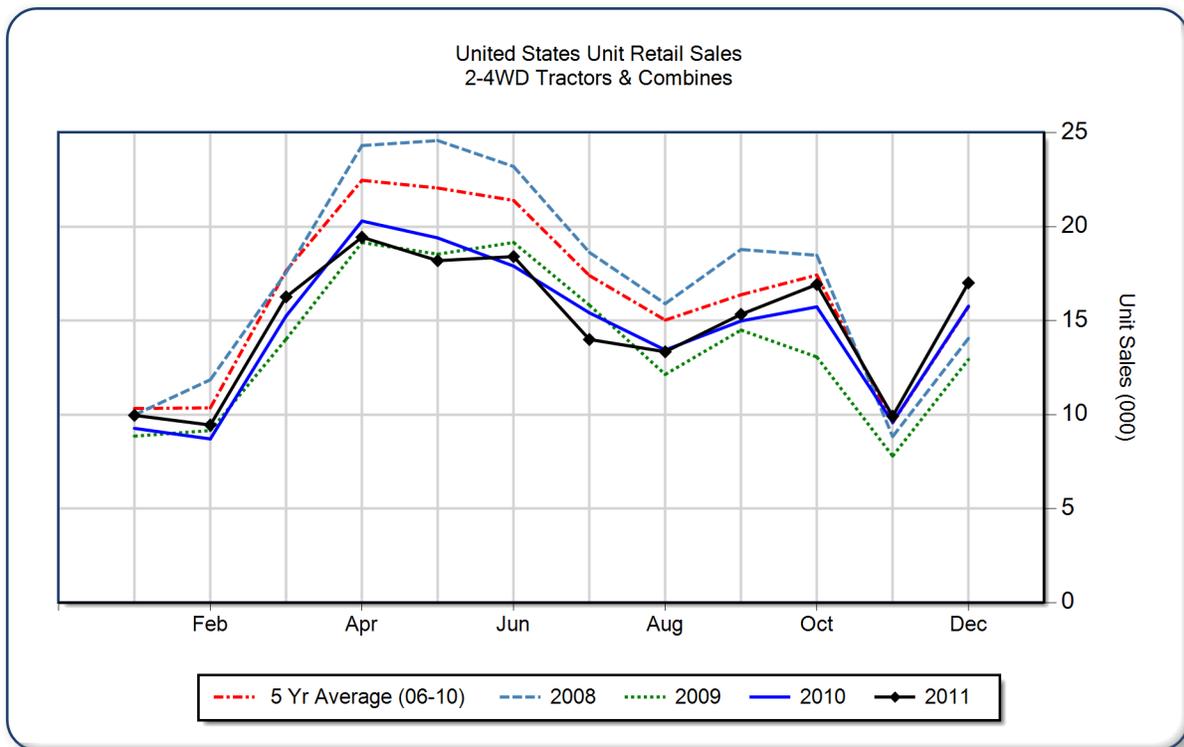
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December 2011 Flash Report United States Unit Retail Sales

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| | December | | | YTD - December | | | Beginning Inventory Dec 2011 |
|--------------------------------|---------------|---------------|--------------|----------------|----------------|-------------|---------------------------------|
| | 2011 | 2010 | %Chg | 2011 | 2010 | %Chg | |
| 2WD Farm Tractors | | | | | | | |
| < 40 HP | 6,572 | 5,906 | 11.3 | 84,711 | 83,999 | 0.8 | 51,238 |
| 40 < 100 HP | 5,651 | 4,967 | 13.8 | 50,163 | 48,318 | 3.8 | 24,603 |
| 100+ HP | 3,317 | 2,943 | 12.7 | 27,465 | 26,971 | 1.8 | 7,013 |
| Total 2WD Farm Tractors | 15,540 | 13,816 | 12.5 | 162,339 | 159,288 | 1.9 | 82,854 |
| 4WD Farm Tractors | 533 | 628 | -15.1 | 5,985 | 5,784 | 3.5 | 936 |
| Total Farm Tractors | 16,073 | 14,444 | 11.3 | 168,324 | 165,072 | 2.0 | 83,790 |
| Self-Prop Combines | 937 | 1,327 | -29.4 | 9,909 | 10,678 | -7.2 | 1,169 |



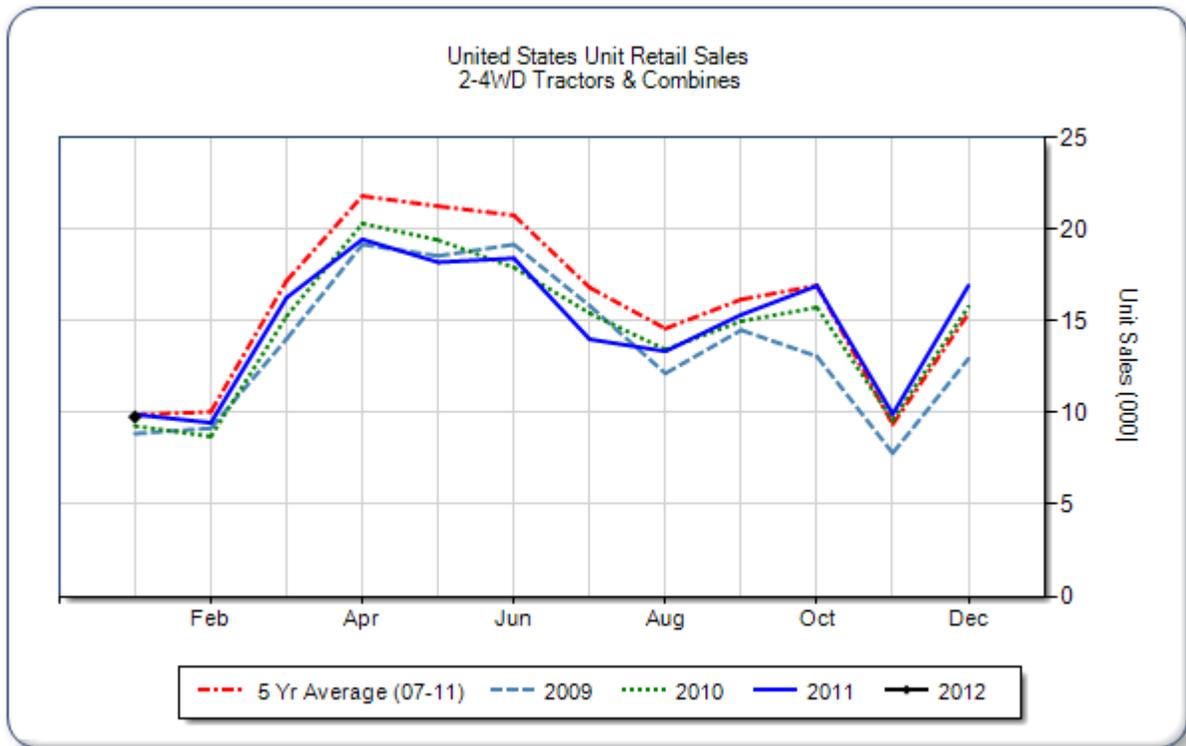
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January 2012 Flash Report United States Unit Retail Sales

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| | January | | | YTD - January | | | Beginning Inventory Jan 2012 |
|--------------------------------|--------------|--------------|--------------|---------------|--------------|--------------|---------------------------------|
| | 2012 | 2011 | %Chg | 2012 | 2011 | %Chg | |
| 2WD Farm Tractors | | | | | | | |
| < 40 HP | 3,530 | 3,271 | 7.9 | 3,530 | 3,271 | 7.9 | 52,789 |
| 40 < 100 HP | 3,354 | 3,183 | 5.4 | 3,354 | 3,183 | 5.4 | 23,720 |
| 100+ HP | 2,120 | 2,104 | 0.8 | 2,120 | 2,104 | 0.8 | 6,102 |
| Total 2WD Farm Tractors | 9,004 | 8,558 | 5.2 | 9,004 | 8,558 | 5.2 | 82,611 |
| 4WD Farm Tractors | 314 | 449 | -30.1 | 314 | 449 | -30.1 | 762 |
| Total Farm Tractors | 9,318 | 9,007 | 3.5 | 9,318 | 9,007 | 3.5 | 83,373 |
| Self-Prop Combines | 445 | 890 | -50.0 | 445 | 890 | -50.0 | 899 |

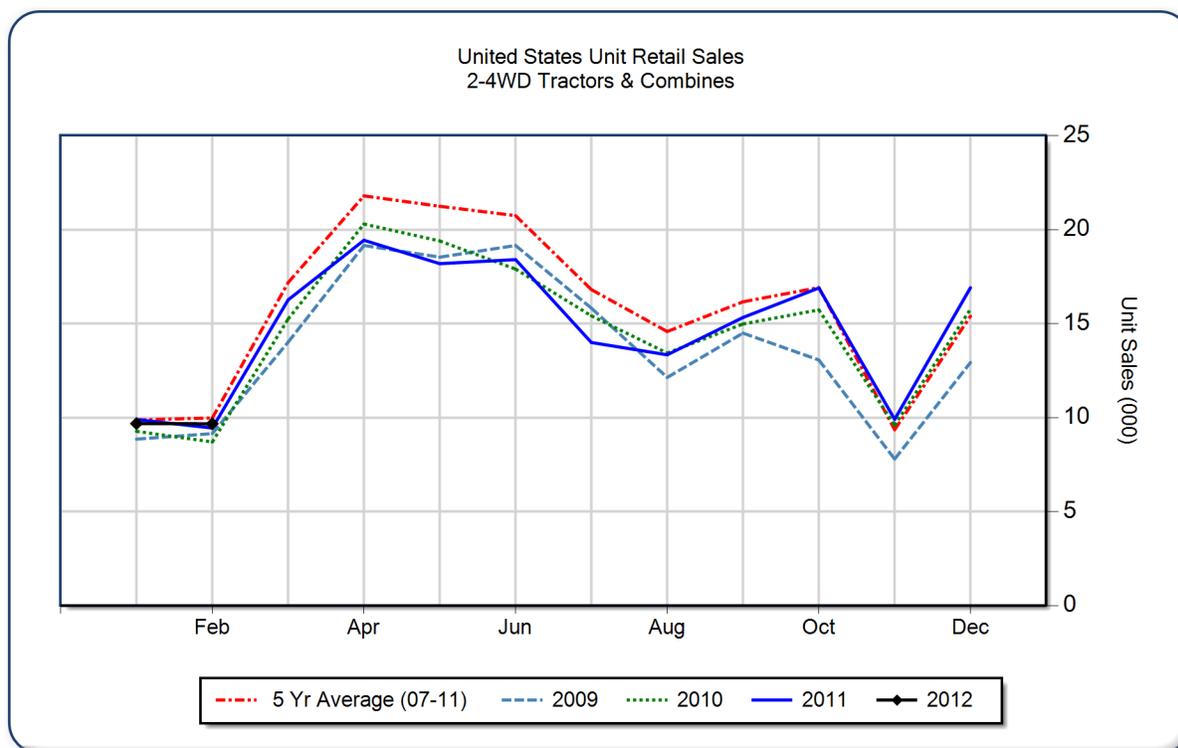


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February 2012 Flash Report United States Unit Retail Sales

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| | February | | | YTD - February | | | Beginning Inventory Feb 2012 |
|--------------------------------|--------------|--------------|--------------|----------------|---------------|--------------|------------------------------|
| | 2012 | 2011 | %Chg | 2012 | 2011 | %Chg | |
| 2WD Farm Tractors | | | | | | | |
| < 40 HP | 3,988 | 4,065 | -1.9 | 7,484 | 7,336 | 2.0 | 54,547 |
| 40 < 100 HP | 3,156 | 2,755 | 14.6 | 6,463 | 5,938 | 8.8 | 24,084 |
| 100+ HP | 1,797 | 1,577 | 14.0 | 3,918 | 3,681 | 6.4 | 5,655 |
| Total 2WD Farm Tractors | 8,941 | 8,397 | 6.5 | 17,865 | 16,955 | 5.4 | 84,286 |
| 4WD Farm Tractors | 421 | 376 | 12.0 | 735 | 825 | -10.9 | 921 |
| Total Farm Tractors | 9,362 | 8,773 | 6.7 | 18,600 | 17,780 | 4.6 | 85,207 |
| Self-Prop Combines | 311 | 672 | -53.7 | 756 | 1,562 | -51.6 | 933 |



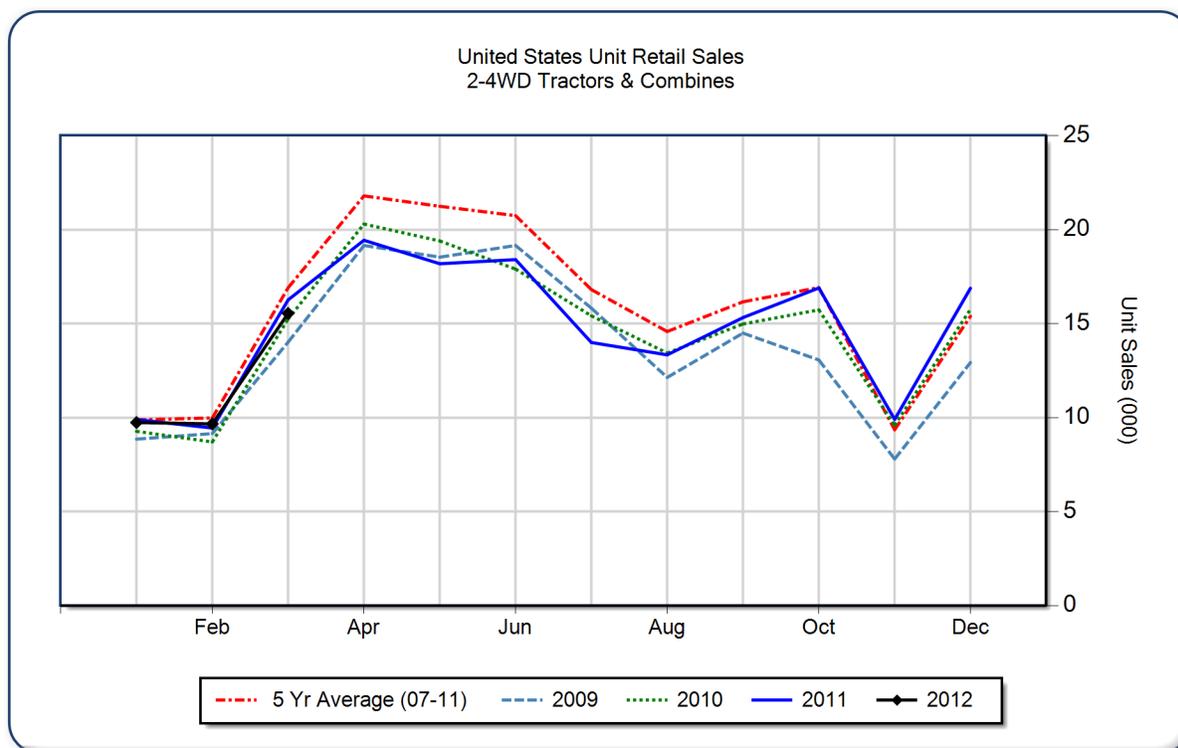
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March 2012 Flash Report United States Unit Retail Sales

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| | March | | | YTD - March | | | Beginning Inventory Mar 2012 |
|--------------------------------|---------------|---------------|--------------|---------------|---------------|--------------|---------------------------------|
| | 2012 | 2011 | %Chg | 2012 | 2011 | %Chg | |
| 2WD Farm Tractors | | | | | | | |
| < 40 HP | 7,942 | 8,185 | -3.0 | 15,450 | 15,521 | -0.5 | 57,661 |
| 40 < 100 HP | 4,146 | 4,401 | -5.8 | 10,637 | 10,339 | 2.9 | 25,278 |
| 100+ HP | 2,308 | 2,410 | -4.2 | 6,222 | 6,091 | 2.2 | 5,954 |
| Total 2WD Farm Tractors | 14,396 | 14,996 | -4.0 | 32,309 | 31,951 | 1.1 | 88,893 |
| 4WD Farm Tractors | 586 | 508 | 15.4 | 1,321 | 1,333 | -0.9 | 1,011 |
| Total Farm Tractors | 14,982 | 15,504 | -3.4 | 33,630 | 33,284 | 1.0 | 89,904 |
| Self-Prop Combines | 563 | 759 | -25.8 | 1,319 | 2,321 | -43.2 | 1,186 |



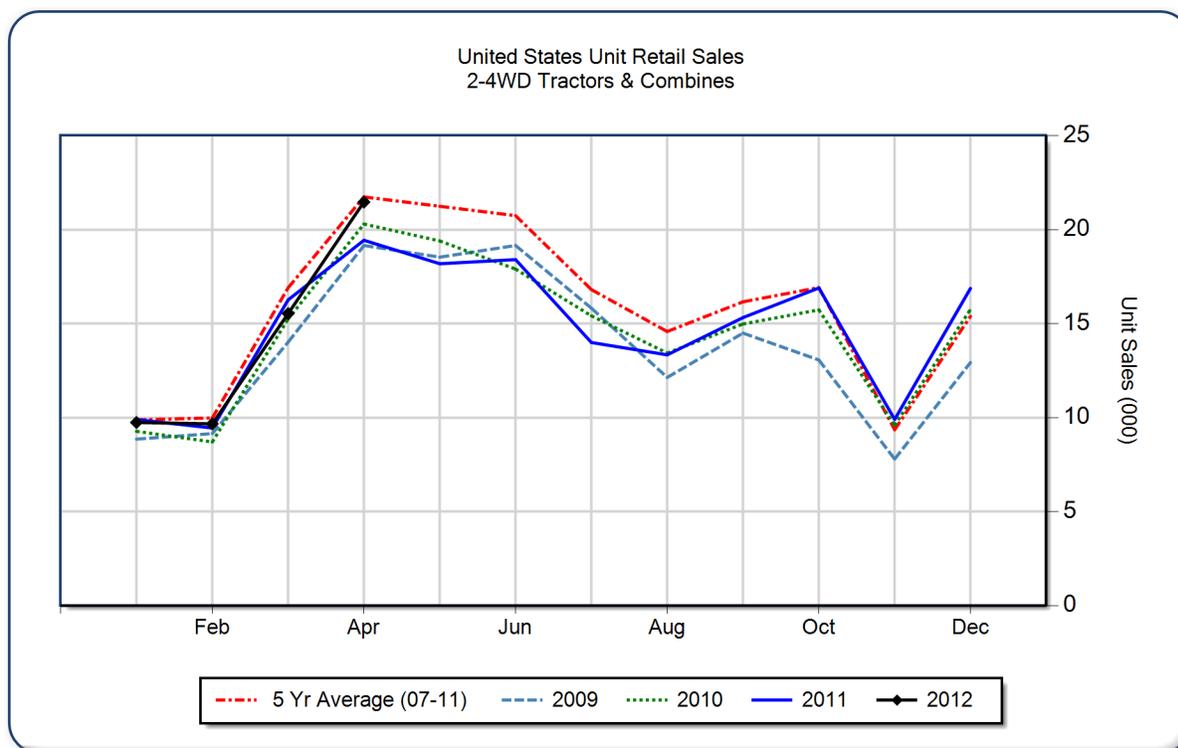
These data are, in part, estimates that are subject to revisions when final detail data become available. Because of the seasonal nature of the industry, comparisons of monthly data from one period to another should be done with extreme caution. These data represent most, but not all, of the manufacturers in each product category being sold at retail in the fifty states and District of Columbia.

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April 2012 Flash Report United States Unit Retail Sales

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| | April | | | YTD - April | | | Beginning Inventory Apr 2012 |
|--------------------------------|---------------|---------------|--------------|---------------|---------------|--------------|---------------------------------|
| | 2012 | 2011 | %Chg | 2012 | 2011 | %Chg | |
| 2WD Farm Tractors | | | | | | | |
| < 40 HP | 12,107 | 10,328 | 17.2 | 27,559 | 25,849 | 6.6 | 59,634 |
| 40 < 100 HP | 5,389 | 4,818 | 11.9 | 16,037 | 15,157 | 5.8 | 25,547 |
| 100+ HP | 2,774 | 2,878 | -3.6 | 8,978 | 8,969 | 0.1 | 6,261 |
| Total 2WD Farm Tractors | 20,270 | 18,024 | 12.5 | 52,574 | 49,975 | 5.2 | 91,442 |
| 4WD Farm Tractors | 618 | 648 | -4.6 | 1,938 | 1,981 | -2.2 | 1,064 |
| Total Farm Tractors | 20,888 | 18,672 | 11.9 | 54,512 | 51,956 | 4.9 | 92,506 |
| Self-Prop Combines | 581 | 763 | -23.9 | 1,899 | 3,084 | -38.4 | 1,386 |



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