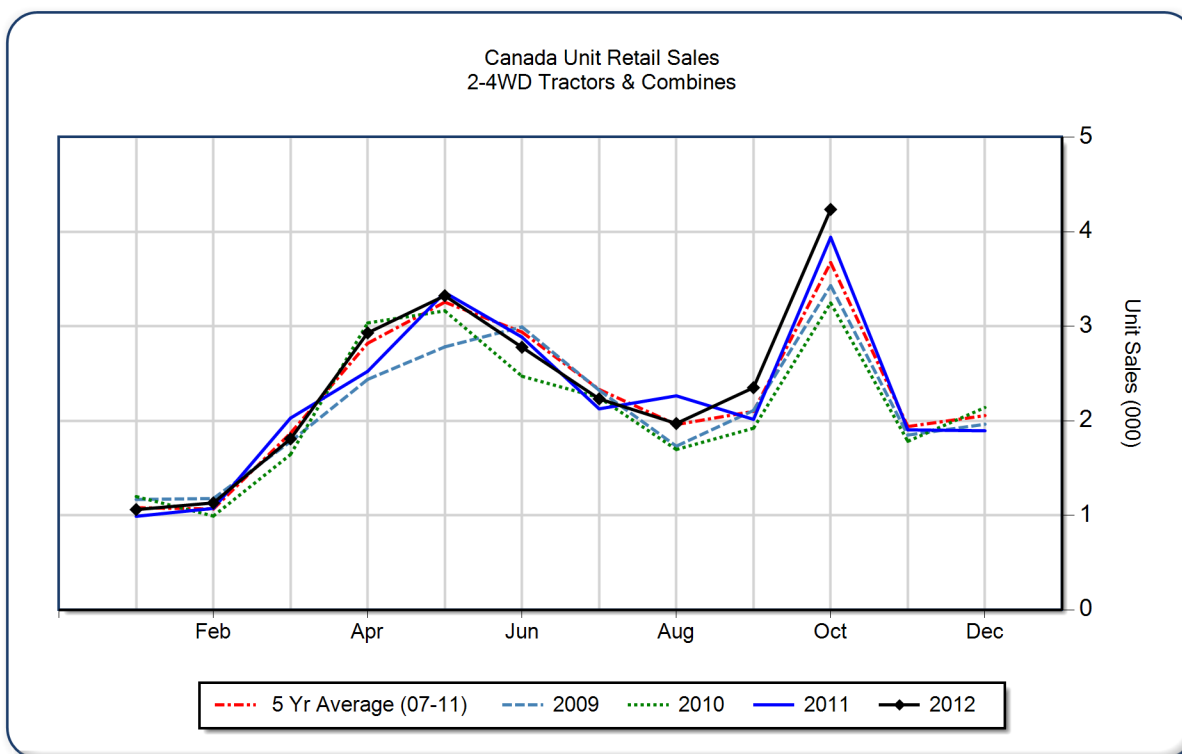


October 2012 Flash Report Canada Unit Retail Sales

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	October			YTD - October			Beginning Inventory Oct 2012
	2012	2011	%Chg	2012	2011	%Chg	
2WD Farm Tractors							
< 40 HP	1,353	1,421	-4.8	10,334	10,248	0.8	8,378
40 < 100 HP	1,173	1,229	-4.6	5,512	5,690	-3.1	3,955
100+ HP	840	650	29.2	4,159	3,621	14.9	2,274
Total 2WD Farm Tractors	3,366	3,300	2.0	20,005	19,559	2.3	14,607
4WD Farm Tractors	317	207	53.1	1,318	1,133	16.3	544
Total Farm Tractors	3,683	3,507	5.0	21,323	20,692	3.0	15,151
Self-Prop Combines	553	434	27.4	2,496	2,509	-0.5	782



These data are, in part, estimates that are subject to revisions when final detail data become available. Because of the seasonal nature of the industry, comparisons of monthly data from one period to another should be done with extreme caution. These data represent most, but not all, of the manufacturers in each product category being sold at retail in Canada.

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