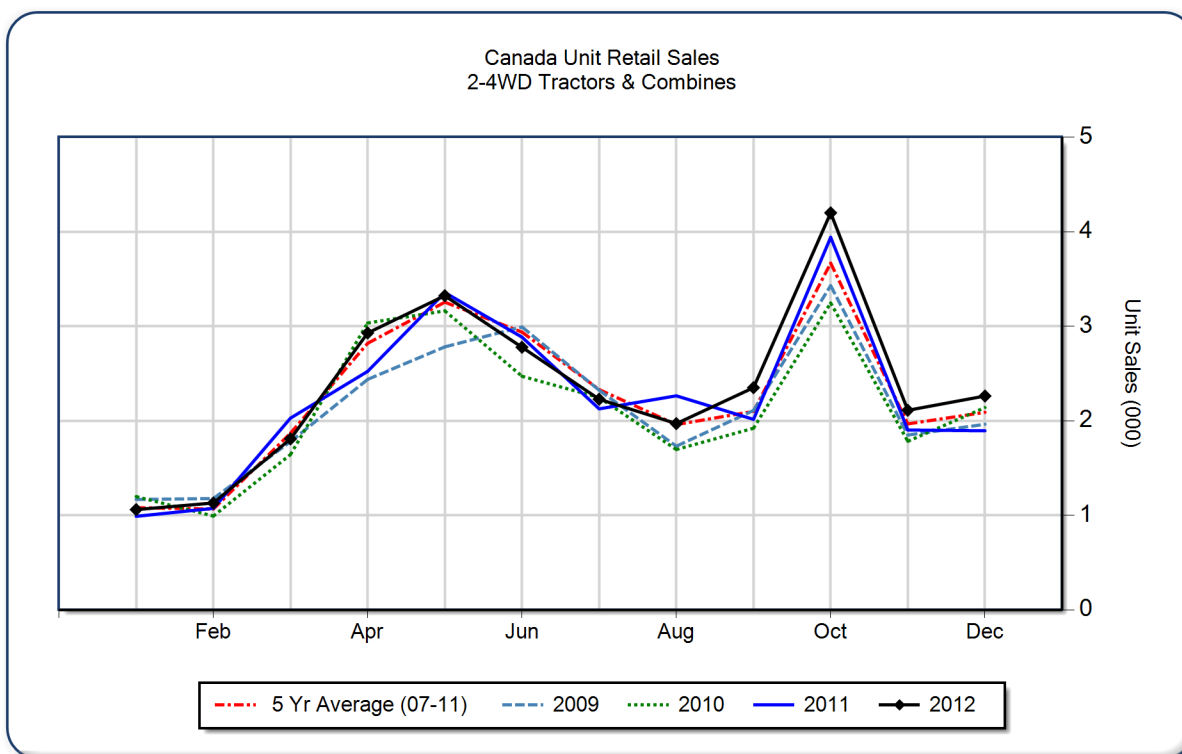


December 2012 Flash Report Canada Unit Retail Sales

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	December			YTD - December			Beginning Inventory Dec 2012
	2012	2011	%Chg	2012	2011	%Chg	
2WD Farm Tractors							
< 40 HP	851	717	18.7	12,000	11,682	2.7	7,928
40 < 100 HP	604	509	18.7	6,671	6,760	-1.3	3,282
100+ HP	461	377	22.3	4,977	4,311	15.4	2,143
Total 2WD Farm Tractors	1,916	1,603	19.5	23,648	22,753	3.9	13,353
4WD Farm Tractors	134	129	3.9	1,590	1,364	16.6	447
Total Farm Tractors	2,050	1,732	18.4	25,238	24,117	4.6	13,800
Self-Prop Combines	212	162	30.9	2,911	2,880	1.1	489



These data are, in part, estimates that are subject to revisions when final detail data become available. Because of the seasonal nature of the industry, comparisons of monthly data from one period to another should be done with extreme caution. These data represent most, but not all, of the manufacturers in each product category being sold at retail in Canada.

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