Agrievolution Business Barometer



Public excerpt of the survey

30th edition November 2024



Agrievolution Members





AEA

Agricultural Engineers Association



ΔEM

Association of Equipment Manufacturers



ANSFMAT

Association for Agricultural, Forestry and Landscaping Machinery



AXEMA

Association for Industrial Agricultural Equipment



Argentinian Chamber of Agrimachinery Manufacturers



CAMDA

China Agricultural Machinery Distribution Association



CFMA

European Agricultural Machinery Association



EEDEBUNIA COMA

Italian Farm Machinery Manufacturers Association



FICCI

Federation of Indian Chambers of Commerce and Industry



JAMMA

Japan Agricultural Machinery Manufacturer's Association



КАМІСО

Korean Agricultural Machinery Industry Cooperative



ROSSPETSMASH

Russian Association of Specialized Machinery and Equipment Manufacturers



TARMAKBIR

Turkish Association of Agricultural Machinery & Equipment Manufacturers

What is the Agrievolution Business Barometer?

A survey within senior management of the global agricultural machinery industry (ca. 90% manufacturers and 10% distributers)

Project managed under the umbrella of Agrievolution (global association network for the agricultural machinery industry)

170 participants from Argentina, Western Europe (by CEMA with the results of its separate monthly survey), China, Japan, Russian Federation, Turkey and North America.

Implemented by the correspondent national associations

Project lead and summary of the results: ANSEMAT (Spain)

Objective: illustration of the current and future branch development for the most relevant topics of the industry

General evaluation of the business

Order intake

Turnover

Employment

Delivery times

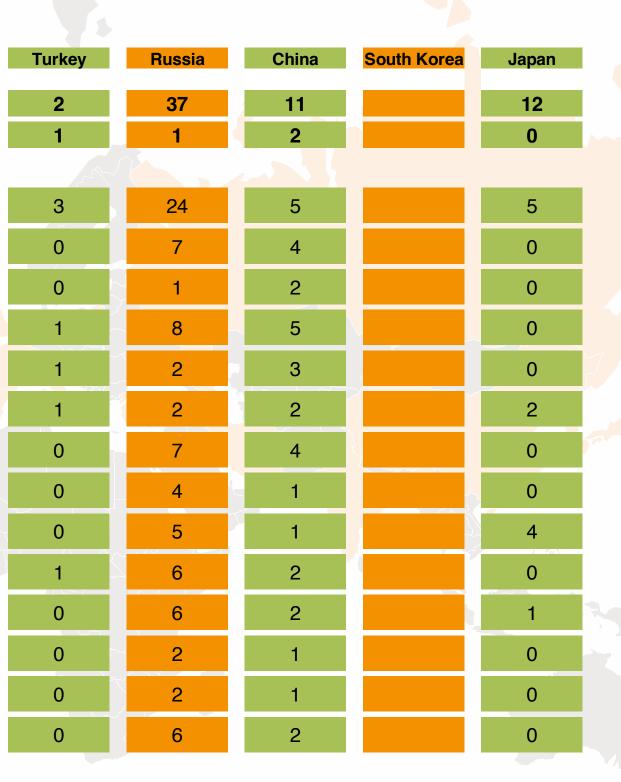
Machinery stocks

Farmers' mood and economic conditions

Survey periods: May and November (Start was in 2010)

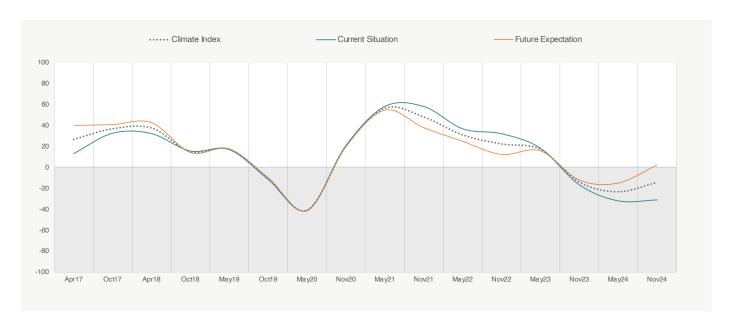
AGRIEVOLUTION BUSINESS BAROMETER November 2024 Survey sample size

	World	USA	Argentina	W. Europe
Manufacturer	170	10	26	72
Importer / Dealer	22	0	0	18
Equipment for soil working, seeding, fertilizing, plant protection	79	4	15	23
Components	21	1	1	8
Greenhouse	3	0	0	0
Harvesting equipment	46	3	9	20
Irrigation	7	0	0	1
Lawn and garden	18	0	0	11
Livestock equipment	36	1	12	12
Municipal equipment	8	0	0	3
Tractors	37	3	0	24
Loaders / material handlers	10	1	0	0
Trailers / transportation equipment	34	0	6	19
Storage	15	0	12	0
Vineyard equipment	5	0	0	2
Others	15	2	5	0

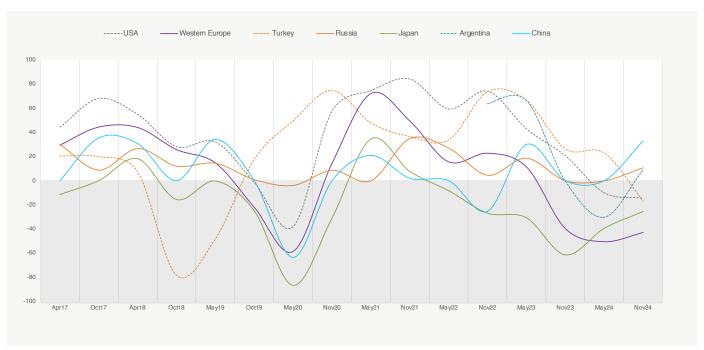


PRODUCTION

Agrievolution Business Climate Index



Business Climate Index for markets over the entire time



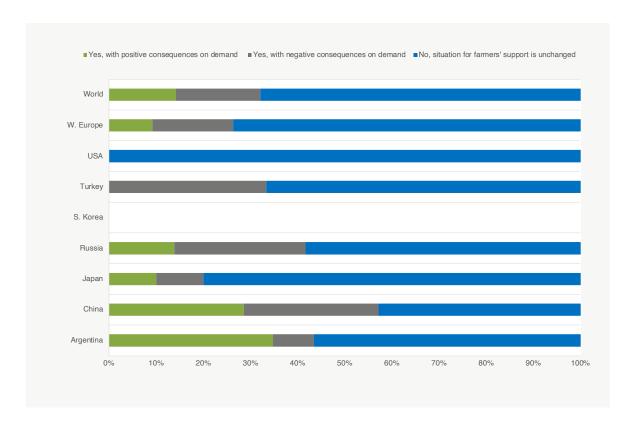


		Oct19	May20	Nov20	May21	Nov21	May22	Nov22	May23	Nov23	May24	Nov24
World	CI	-10,4	-40,8	20,6	56,7	48,2	31,1	22,5	17,4	-14,0	-23,2	-14,2
	cs	-11,2	-40,7	21,1	58,4	58,3	37,1	32,4	18,6	-16,3	-31,6	-30,7
	FE	-9,6	-41,0	20,1	55,0	38,3	25,2	12,7	16,2	-11,7	-14,6	2,7
USA	CI	-1,6	-38,0	57,7	74,6	84,2	59,4	74,1	42,9	20,6	-10,1	-14,6
	cs	-15,2	-61,5	42,9	81,6	89,5	73,0	92,0	58,7	20,8	0,0	-50,0
	FE	12,1	-13,9	72,7	67,6	78,9	45,9	56,5	27,3	20,4	-20,0	22,2
Argentina	CI	0,0	0,0	0,0	0,0	0,0	0,0	63,6	66,5	-0,4	-30,4	9,0
	cs	0,0	0,0	0,0	0,0	0,0	0,0	87,7	86,7	27,3	-42,9	-26,9
	FE	0,0	0,0	0,0	0,0	0,0	0,0	40,0	46,7	-27,3	-17,9	46,2
Western Europe	CI	-22,1	-58,6	14,4	72,3	49,5	15,6	22,8	11,4	-39,7	-50,6	-43,0
	cs	-16,3	-47,6	20,2	71,0	57,7	22,9	27,8	10,2	-35,9	-55,2	-61,1
	FE	-27,9	-69,5	8,7	73,5	41,2	8,3	17,8	12,5	-43,5	-46,0	-24,4
Turkey	CI	17,8	49,8	74,9	47,9	36,7	33,8	73,8	66,7	26,4	23,0	-16,8
	cs	7,1	28,6	62,5	64,0	40,0	5,3	66,7	66,7	41,2	34,6	0,0
	FE	28,6	71,4	87,5	32,0	33,3	63,2	81,0	66,7	11,8	11,5	-33,3
Russia	CI	1,0	-3,8	8,6		34,8	26,9		18,6			10,7
	cs	-4,3	-3,8	20,6		36,2	28,9		24,4			7,9
	FE	6,4	-3,8	-3,2		33,3	25,0		12,8			13,5
China	CI					2,0		-25,3	30,0			32,9
	cs					12,0		0,0	26,7			38,5
	FE					-8,0		-50,0	33,3			27,3
Japan	CI	-25,1	-86,8	-31,0	34,6	7,7	-8,4	-26,9	-30,8	-61,6	-39,5	-25,6
	cs	-8,3	-91,7	-53,8	46,2	15,4	0,0	-30,8	-38,5	-69,2	-53,8	-58,3
	FE	-41,7	-81,8	-7,7	23,1	0,0	-16,7	-23,1	-23,1	-53,8	-25,0	8,3

MARKET ENVIRONMENT

Has there been a change in government programs during the past 6 months with effects on the demand for agricultural machinery?

in % of the interviewed persons according to country of company location



	Argentina	China	Japan	Russia	S.Korea	Turkey	USA	W. Europe	World
YES, with (+) effects on demand	34,8	28,6	10,0	13,9		0,0	0,0	9,2	14,2
YES, with (-) effects on demand	8,7	28,6	10,0	27,8		33,3	0,0	17,1	17,9
NO, farmer's support is unchanged	56,5	42,9	80,0	58,3		66,7	100,0	73,7	67,9

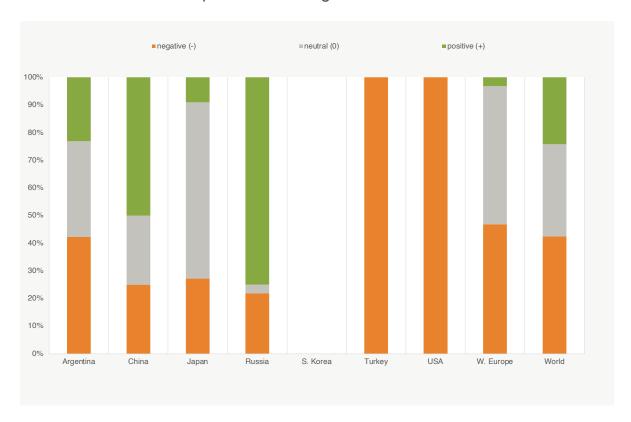




MARKET ENVIRONMENT

Please, give a current evaluation of the following aspects/impacts for the farmers/end curtomers in your domestic market: Competitiveness and perspectives

Answers from manufacturers / importers according to location



	Argentina	China	Japan	Russia	S.Korea	Turkey	USA	W. Europe	World
POSITIVE (+)	23,1	50,0	9,1	75,0		0,0	0,0	3,1	24,2
NEUTRAL	34,6	25,0	63,6	3,1		0,0	0,0	50,0	33,3
NEGATIVE (-)	42,3	25,0	27,3	21,9		100,0	100,0	46,9	42,5

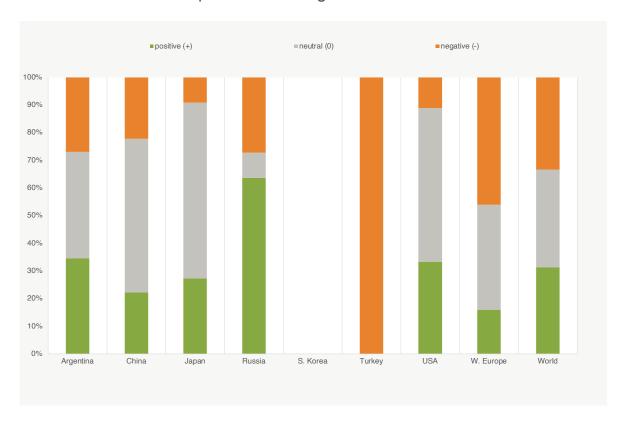


MARKET ENVIRONMENT

10

Please, give a current evaluation of the following aspects/impacts for the farmers/end curtomers in your domestic market: Crop production (prices, quantities, quality)

Answers from manufacturers / importers according to location



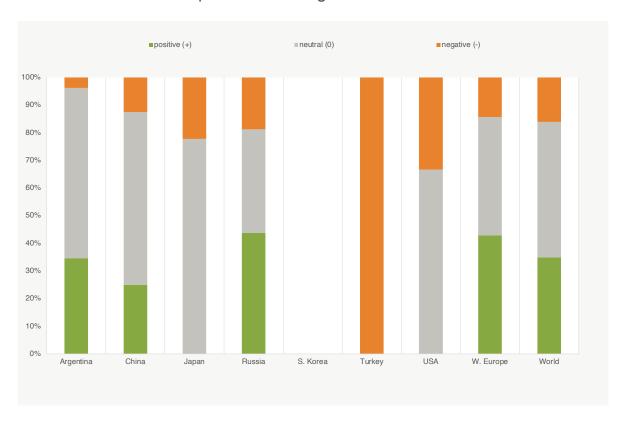
	Argentina	China	Japan	Russia	S.Korea	Turkey	USA	W. Europe	World
POSITIVE (+)	34,6	22,2	27,3	63,6		0,0	33,3	15,9	31,4
NEUTRAL	38,5	55,6	63,6	9,1		0,0	55,6	38,1	35,3
NEGATIVE (-)	26,9	22,2	9,1	27,3		100,0	11,1	46,0	33,3



MARKET ENVIRONMENT

Please, give a current evaluation of the following aspects/impacts for the farmers/end curtomers in your domestic market: Animal production (inc. dairy products)

Answers from manufacturers / importers according to location



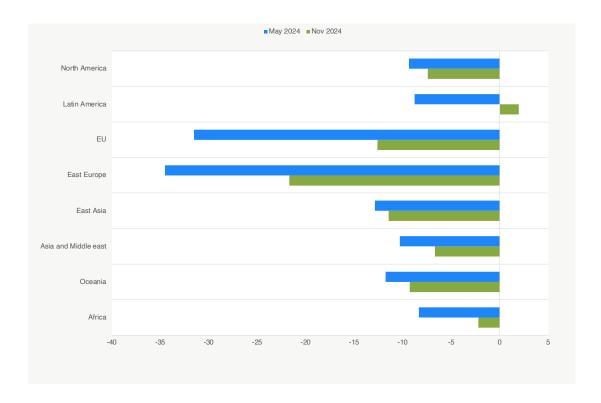
	Argentina	China	Japan	Russia	S.Korea	Turkey	USA	W. Europe	World
POSITIVE (+)	34,6	25,0	0,0	43,8		0,0	0,0	42,9	34,9
NEUTRAL	61,5	62,5	77,8	37,5		0,0	66,7	42,9	49,0
NEGATIVE (-)	3,8	12,5	22,2	18,8		100,0	33,3	14,3	16,1



MARKET OUTLOOK

Our regional turnover expectations in the next 6 months (compared to same period a year ago) are as follows:

% of all interviewees



	North America	Latin America	EU	East Europe	East Asia	Asia and Middle East	Oceania	Africa
November 2024	-7,4	2,0	-12,6	-21,7	-11,5	-6,7	-9,3	-2,2
May 2024	-9,3	-8,8	-31,5	-34,5	-12,9	-10,3	-11,8	-8,3



